

# **Non-Verbal Mind Hacks**

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## **Set the Scene for Success** Or Decide on the trance you want to create...and go there first!

### **3-Point Plan for creating the desired trance:**

- 1. Know yourself
- 2. Know your Outcome
- 3. Know your audience

#### **Colors with Impact:**

From the Charisma Myth by Olivia Fox Cabane

Black = Business

Red = Passion

Blue = Trust (the darker the more the trust)

White = Innocence

Yellow & Orange = Draws attention but tires the eye quickly